June 1, 2011

Milbon USA, Inc 568 Broadway Suite 606,

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#### **Announcements**

- New! Cashmere Luminance Semi-Permanent Smoothing Solution launches this month! See the seminar reports on the process and beautiful before & after photos!
- Join us on Facebook! Receive product updates, share ideas and connect with Milbon!

www.facebook.com/milbon.us

- Marketing Tools We offer free mini brochures on all of our products to help you promote the service to your clients. This informative tool explains the product and its many benefits. Great for displaying at the front desk, wait area or at the station!
- Discontinuing Items:
- Oxyremove (end of May)
- LX Cleansing Oil Foam (end of July)
- Heat Protection Refill (end of October)
- Root Softener Refill (end of October)
- Nigelle TF & FF Travel sizes (until stock runs out)
- Return policy

We do not accept returns after 60 days of invoice

15% restocking fee for returned products after 30 days with invoice and products still in its original resalable condition. No returns on irons.



**NFW!** 



Women with colored hair experience different kinds of textural damage to their hair such as dry, rough & tangles. Neu Due Shampoo, Treatment and Nutrient are designed to improve the texture of colored hair without altering the beautiful color.

# **CONCERN: TEXTURAL DAMAGE**

# **FINE HAIR**









COARSE HAIR





Leave-In Treatment Designed to Moisturize Hair Easily and Quickly Anytime, Anywhere Without Affecting Hair Style. Use before & after blow styling!

# **WATER GEL**

- No sticky feel
- Better manageability
- •Easier blow drying with more flexibility
- •For coarse hair type



# MILK MOISTURE

- No product feel
- Easy to spread & penetrate
- •stays inside hair
- Easy to blow dry without over drying hair









Fierli Shampoo & Treatment is a lightweight finish shampoo & treatment that smoothes out waves and frizz for easy blow drying. Ideal for anyone who want's smoother, more manageable hair!

Sodium Sulfate & Silicone Free Product





# **June Promotions**

INPHENOM SALON TREATMENT SUPPORT 10% off 1 box (10pcs) of INPHENOM CERAMIDE PACK















1 set of Liscio Crystal Cream + 1 set Nigelle ER shampoo and treatment + 1 Liscio Crystal Shine Serum = \$49 (you save 23%) (\*no substitutions for any of the products)

# Below is a brief report of our NEW Cashmere Luminance seminars!

# CASHMERE LUMINANCE 5/2 AM seminar by Tara







**Before** 

# 1. Hair Consultation

- -Hair type; Normal, thick hair
- -Texture; Wavy, Frizzy
- -Color; Bleached highlight every 4 months
- -Styling Routine; Blow-dry for 45-60 minutes
- -Expectation; Smoother, easy to manage hair







**After** Blow-dry to finish; Shampoo can be done on the same day

# BASIC PROCEDURE







on damaged area.



1 hour 20min

4. Apply Smoothing Solution from roots to ends & overlap area treated with Zero

6. Rinse

5. Process For the bottom, without heat for 10 min. For top, without heat for 5 min



and comb through hair.

Apply Fierli Treatment



\*Check hair with feel







\*After shampoo, hand dry

# CASHMERE

after service

LUMINANCE 5/9 PM seminar by Hikaru







**Before** 

# 1. Hair Consultation

- -Hair type; Normal
- -Texture; Wavy, Frizzy, Damaged
- -Color; SP every 6 weeks. Bleach, highlights every 3 months
- -Styling Routine; Blow-dry for 45 mins, sets hair with large rollers
- -Expectation; Less frizz, easy to blow dry & style hair





Fierli Homecare

After

Blow-dry to finish; Shampoo can be done on the same day after service

# **BASIC PROCEDURE**





For roots to midshaft.

without heat for 3 mins

For ends, without heat for 2 min at sink



3. Apply Zero Ends to roots on fragile hair



\* Process Check Should feel smooth when done



4. Apply Smoothing Solution from roots to mid shaft, starting at the nape



6. Rinse Apply Fierli Treatment and comb through hair.







\*Shampooed again, hand dry



# Recap of 5/16 LISCIO Straight Conditioning Seminar by Yoshie / Service time: 3 hour 30 min



- Wants straight, manageable hair
- Hair type curly, normal to coarse

# Liscio Crystal Cream & Cashmere Luminance Seminar Schedule

#### June 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	2	3	4
5	NY (CL)	7	8	9	10	11
12	NY (CL) AM/PM	14	15	16	17	18
CA (C) Sold		21	22	23	24	25
3010	NY (CL) AM/PM	28	29	30		

# **July 2011**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6	7	8	9
10	NY (HS) 11	12	13	14	15	16
17	NY (C)	19	20	21	22	23
24	NY (SS)	26	27	28	29	30
31						

For additional seminar information and registration, please contact us at (800) 431-8930 or visit our website at www.milbon-usa.com

# Conditioning Straightening by Yoshie Sakuma Joseph NY (C) Y

## **Course Objective:**

Our basic Liscio class. Learn how to straighten curly, unmanageable hair and the theory behind the Liscio process. Achieve natural straight results with minimal styling time for your clients. A certificate will be given after completion.

Location: Milbon USA Studio 568 Broadway, Suite 606 New York, NY 10012

Time: 9:30am - 4pm Cost: \$150

## Conditioning Straightening by Kazumi Morton CA (C)

#### **Course Objective:**

Learn how to straighten curly, unmanageable hair and understand Kazumi's perspective on coloring hair before & after Liscio. A certificate will be given after completion.

Location: Neil George Salon 9320 Civic Center Drive, Beverly Hills CA 90210

Time: 9:30am - 1pm Cost: \$150

# **NEW! Highlight Smoothing NY (HS)**

#### **Course Objective:**

Learn two different options for your highlighted and damaged hair clients. Cashmere Luminance for your clients who want a gentle & temporary system and Liscio Crystal Mild for clients looking for apermanent, smoother finish.

Location: Milbon USA Studio 568 Broadway, Suite 606 New York, NY 10012

Time: 9:30am - 4pm Cost: \$150

#### **NEW! Smooth Control & Straight Variations NY (SS)**

#### **Course Objective:**

Learn two options to smooth hair without making hair too straight. Smooth Control makes hair straighter for easy blow drying and styling without sacrificing body and movement. Straight Variations reduces the volume of dense, puffy, curly hair for better manageability.

Location: Milbon USA Studio 568 Broadway, Suite 606 New York, NY 10012

Time: 9:30am - 4pm Cost: \$150

#### **NEW! Cashmere Luminance NY and CA (CL)**

# Course Objective:

Learn how to smooth hair for easier blow drying and manageability. This is our temporary, no commitment solution that lasts 2-3 months. Ideal for your wavy, frizzy, highlighted hair clientele! (Formaldehyde free) A certificate will be given after completion.

Locations: Milbon USA Studio 568 Broadway, Suite 606 New York, NY 10012

Times: 9:30am - 1pm AM class

2pm - 5 pm PM class Cost: \$150

CA location: Neil George Salon 9320 Civic Center Drive, Beverly Hills CA 90210

Time: 2pm - 5pm Cost: \$150

#### Cashmere Luminance Value Pack

Please choose the value pack below on the day of attending Cashmere seminar for free OR use \$150 as credit towards products of choice

- \* Please note that the value pack products are non-refundable and non-exchangeable
- \* Pickup available or products can be shipped to the salon (shipping fee \$10.00 + tax)

### **Cashmere Seminar Value Pack**



410505	Liscio Smoothing Solutiion (Cashmere Luminance)	3
113480	Liscio Knoteur ZERO	1
128900	Fierli Shampoo Retail	1
128940	Fierli Shampoo Pump	1
128910	Fierli Treatment Retail	1
128950	Fierli Treatment Pump	1

Total Value: \$157.00

#### Liscio Seminar Value Packs\*

Please choose one of the options below on the day of attending Liscio seminar for free OR use \$150 as credit towards products of choice

**Total Value:** 

**Total Value:** 

- \* Please note that the value pack products are non-refundable and non-exchangeable
- \* Pickup available or products can be shipped to the salon (shipping fee \$10.00 + tax)

# **A. LISCIO Straight Starter Value Pack**



410477 LISCIO CRYSTAL Straightener Strong	1
410478 LISCIO CRYSTAL Straightener Normal	2
410479 LISCIO CRYSTAL Straightener Mild	1
410483 LISCIO Neutralizing Lotion	4
113480 LISCIO KNOTEUR ZERO	2
410495 LISCIO Processing Stopper Bottle	1
410510 LISCIO Heat Protection Spray Bottle	1
410815 Nigelle ER Shampoo 8.1 oz.	1
410805 Nigelle ER Treatment 8.5 oz.	1
114860 PREJUME Milk #1 (or Prejume Milk #3)	1
410476 LISCIO Crystal Shine Serum	1
827007 Work Brush	1

D	Nigollo	Champao	9.	Troatmont	Value	Dack	



\$215.00

\$215.00

C	Ninelle	HV N	/loisture	Treatment	Value Pack
v.	rangene		ioistai c	II Catillelle	Value I ack



413300	NIGELLE HY (1) Pump	1
413301	NIGELLE HY (1+) Pump	1
413302	NIGELLE HY (1X) Pump	1
413303	NIGELLE HY (2) – 10 pc.	1
413304	NIGELLE HY (3) Pump	1
413305	NIGELLE HY (3+) Pump	1
413306	NIGELLE HY (3X) Pump	1
413307	NIGELLE HY (4)	6
413308	NIGELLE HY (4+)	6
413309	NIGELLE HY (4x)	6
827007	Work Brush	2

Total Value: \$214.00